

**Add On Data, Inc.**

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**ADD ON DATA**

IMPROVING WORKFLOW THROUGH SMARTER SOLUTIONS

**Company Representative(s) at Health Achieve 2016:**

Richard Shaheen, Vice President of Sales

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**Company Profile:**

Add On Data is an IT company that sells everything needed to bring electronic medical records to the bedside – mobile computer carts (WOWs), wall mounted workstations, associated equipment (computers, scanners, printers, etc.) In addition, we accept trade-in of used carts and refurbish them to “like-new” condition, offer wall mount installation service, mobile computer cart (WOW) assembly, service/repair programs, extended warranties, mobile computer cart (WOW) rental, and more.

**Products:**

- Mobile Computer Carts (WOWs)
- Power Systems for Mobile Carts
- Certified Pre-Owned Mobile Computer Carts
- Refurbished Parts for Mobile Computer Carts
- Buy Back & Trade In of Mobile Computer Carts
- Diagnostic Monitor Repair Services (Barco, NDS, and others)
- Mobile Computing & Desktops
- Wall Mounts and Cabinets
- Infection Control Devices
- Scanning Devices and Thermal Printers

**Objectives(s) at Health Achieve 2016:**

- To identify a distributor and/or sales representative with IT contacts in the healthcare community and hospitals
- To meet with hospital/health system CIOs and IT Directors
- To make introductions with healthcare IT dealers/resellers interested in selling pre-owned mobile computer carts